



## Grant M. Achenbach

Senior Associate

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Grant Achenbach is an attorney and lobbyist in the firm's Governmental Affairs and Public Advocacy Practice. Grant has extensive experience in the healthcare lobbying space—he joined Krieg DeVault from the Indiana State Medical Association, where he served as the Director of Government Relations. In this role, he represented the interests of Indiana's physicians and physician groups and was responsible for developing and implementing the ISMA's yearly legislative agenda. Mr. Achenbach also advocated for ISMA's physician members before the Indiana Professional Licensing Agency, the Indiana Department of Insurance, the Family and Social Services Administration, the Indiana Department of Health, and other state agencies. He began his career as a legislative assistant for the Indiana House of Representatives, where he staffed the House Public Health Committee and analyzed Public Health Committee bills and testimony.

Grant's lobbying practice is not limited to healthcare, however. A skilled tactician in the halls of the Indiana Statehouse, Grant uses his experience and extensive network of relationships with legislators and stakeholders to deliver value for the firm's clients. Regardless of the subject matter, Grant's work ethic and ability to clearly and concisely convey public policy goals has led to a consistent track record of success for the firm's clients. In addition to healthcare, Grant also has experience with gaming, civil law, and cannabis issues, among others.

In addition to his lobbying practice, Grant practices law with the firm's Health Care Practice. His health care practice focuses primarily on regulatory matters relating to hospitals, physician groups, ambulatory surgical centers, and long term care facilities. Grant's connections with state agencies, officials, and payers rooted in his governmental affairs experience provides unique value propositions to clients as they seek to navigate Indiana's legal and regulatory environment.

### Education

- J.D., *summa cum laude*, Indiana University Robert H. McKinney School of Law, Indianapolis, Indiana, 2019
- B.A. in Business/Marketing, *summa cum laude*, Taylor University, Upland, Indiana, 2014

### Bar & Court Admissions

- Indiana, 2019

### Certifications

- Legal Lean Sigma® White Belt

### Practices

- Governmental Affairs and Public Advocacy

- Government Contracting Services
- Dental
- Long-Term Care Providers
- Medicaid Strategy and Health Policy
- Orthopedics
- Outpatient / Ambulatory Services
- Physicians and Physician Groups
- Telehealth and Telemedicine

### Industries

- Government
- Health Care

### Representative Experience

- After working extensively on Indiana's initial telehealth legislation during his time on House staff, Grant successfully advocated for amendments to Indiana's telehealth statute in the wake of the COVID-19 pandemic that extended many flexibilities for health care providers put into place through executive orders during the public health emergency.
- Successfully advocated for the passage of comprehensive COVID-19 civil immunity legislation that created protections for physicians and other health care providers.
- Led a coalition of physician specialty organizations' lobbying efforts in numerous negotiations regarding scope of practice legislation. Ultimately, this work led to the formation of the Indiana Physician Coalition, a statewide coalition of thirteen medical associations and specialty societies. Grant then successfully lobbied for the passage of Senate Enrolled Act (SEA) 239 (2022) in Indiana regarding health care licensure transparency, which was the first of its kind and has been considered as model legislation by national organized medicine advocacy groups.
- Spearheaded legislation (SEA 273 (2023)) allowing physicians to more easily administer anesthesia in dental offices, expanding access to high quality, lower-cost office based dental procedures for Hoosiers.
- Drafted and successfully advocated for omnibus long term care legislation on behalf of multiple clients intended to improve swift access to home and community based services, streamline and revise licensure for facility administrators, and regulate temporary health care services agencies (House Enrolled Act 1461 (2023)).

### Professional Associations

- Member, American Health Law Association
- Member, Indianapolis Bar Association
- Member, Governmental Affairs Society of Indiana
- Member, American Society of State Medical Association Counsel

- Treasurer, Federalist Society, I.U. McKinney Chapter
- Past Health Care and Life Science Executive Committee Member, Indianapolis Bar Association

### Civic Involvement

- Trustee, Omega Christian Church

### Awards & Recognitions

- Indiana Lawyer Leadership in Law - Up and Coming Lawyer Award, 2024

### Seminars & Presentations

- Presenter, "Legislative Advocacy 101: Indiana General Assembly," Indiana Rural Health Association Public Policy Forum, November 21, 2024
- Panelist, "Legal and Ethical Considerations in Medical Society Lobbying," American Society of Medical Association Counsel, October 9, 2024
- Presenter, "2024 Health Care Legislation Recap," Indiana Academy of Dermatology, May 10, 2024
- Presenter, "2024 Legislative Session Updates," Indiana Rural Health Association Lunch n Learn, April 18, 2024
- Co-Presenter, "2023 Health Care Legislative Update," Indianapolis Bar Association Continuing Legal Education Seminar, September 12, 2023
- Co-Presenter, "End of the Public Health Emergency: A Federal and State Regulatory Overview for Physicians," Indiana State Medical Association, May 25, 2023
- Presenter, "Legislative Recap," Indiana Academy of Dermatology Spring Meeting, May 12, 2023
- Co-Presenter, "Indiana Abortion Law Post Dobbs and Senate Enrolled Act 1 - What Physicians Need to Know," Indiana State Medical Association, September 14, 2022
- Co-Presenter, "New Options: Rural Emergency Hospitals and Critical Access Hospitals," Indiana Rural Health Association," September 8, 2022
- Presenter, "Surprise Billing: Patient Protection Etched into Law Webinar, Indiana State Medical Association," December 17, 2021
- Presenter, "Health Care and Life Sciences 2021 Legislative Update," Indianapolis Bar Association, October 26, 2021
- Presenter, "No Surprises: Understanding and Complying with New Medical Price Transparency Laws," Indianapolis Bar Association Webinar, July 21, 2021

### Publications

- Co-Author, "Physician non-competes - the old, the new and the future", The Indiana Lawyer, July 17, 2024
- Co-Author, "Expansion of Medicare Coverage for Behavioral Health Services," November 14, 2023
- Co-Author, "Rapid Modernization: Major Changes Coming to the Professional Licensing Agency," June 30, 2023
- Co-Author, "Rapid Modernization: Major Changes Coming to the Professional Licensing Agency," The Indiana Lawyer, June 28, 2023

- Co-Author, "A Direct Proposal: New Proposed Medicaid Rules for State Directed Payments," June 13, 2023
- Co-Author, "Long Term Reform Coming to Long Term Care: What Changed in the 2023 Indiana Legislative Session," May 8, 2023
- Co-Author, "Temporary Medical Licenses Preserved into October as Public Health Emergency Renewed at 11th Hour," July 21, 2022
- Co-Author, "Come One, Come All: New Reciprocity Laws for Health Care Professionals in Indiana," June 30, 2022
- Co-Author, "Transparency is the Name of the Game," June 13, 2022
- Co-Author, "The Long, Winding Road of Indiana's Electronic Prescribing Mandate," December 27, 2021
- Co-Author, "Hurry Up and Wait: Feds Delay Enforcement of Medical Billing Transparency Requirements," September 7, 2021